INTRODUCTION LETTER

Dear Prospective Client,

Thank you for the opportunity and privilege to introduce the services offered by Wilson Auction & Realty Co., Ltd.

Wilson Auction & Realty Co., Ltd. prides itself as one of the leaders in the acquisition and liquidation Industry. We provide the latest technology and equipment allowing us to give our customers the best service possible on-site and through other media.

Today’s economic trends have changed forcing many companies and individuals to downsize or reorganize their assets in order to meet their bottom line goals. We provide flexible end-to-end solutions that assist companies and individuals to meet their objectives by giving the best possible service at an affordable fee to realize the highest net dollar from their assets.

The auction method of marketing is our expertise, and we emphasize this method for most liquidations. However, other methods of marketing may be used or recommended.

If you, or your company, have been thinking of liquidating or downsizing we would like to meet with you to discuss your future objectives and how our services may be of help in obtaining your over all goals.

Thank you,

Wilson Auction & Realty Co., Ltd.

Wayne M. Wilson, CAI

Brent J. Wilson, CAI
LETTER OF HISTORY


The new company was created to better serve the Ohio, Indiana, and Michigan tri-state area in the Residential, Agricultural, Commercial, and Industrial Auction arena using the latest technology and services to generate the highest dollar returns for our clients' assets.

A staff of two brokers and five auctioneers, along with many sales associates provide the office with complete auction and brokerage services.

Wayne M. Wilson is a Licensed, Certified Auctioneer in Ohio and Indiana (none required in Michigan), and a Licensed Real Estate Broker in Ohio, Indiana, and Michigan. He brings more than 30 years of experience in Auctions and Real Estate to the new company of Wilson Auction & Realty Co. Ltd., with experience in liquidations of all types of real estate and assets at public auction.

Brent J. Wilson is a Licensed, Certified Auctioneer in Ohio and Indiana (none required in Michigan) and a Licensed Broker and Realtor in Ohio. He brings more than 20 years of experience in auction management, and over 12 years of experience in marketing management in the liquidation of commercial, industrial, heavy equipment to Wilson Auction & Realty Co., Ltd.

Mission Statement: Our Goal is to give the best possible service, at an affordable price, to produce the highest net dollar possible for your assets.

New Technologies Include:
- Fully Networked and Automated Offices
- Fully Computerized Auction Registration & Checkout
- Up to Date Auction Calendar on our Website at: http://www.WilsonAuctionltd.com
- Internet Marketing Service - reaching National & International Buyers
- Complete and fast E-Mail communication availability at: auctions@WilsonAuctionltd.com & realestate@WilsonAuctionltd.com
- In-house MLS on-line connectivity
# REFERENCES

## BANKS

<table>
<thead>
<tr>
<th>Bank</th>
<th>Address</th>
<th>Phone</th>
</tr>
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<tbody>
<tr>
<td>NATIONAL CITY BANK</td>
<td>405 Madison Avenue</td>
<td>419-259-7083</td>
</tr>
<tr>
<td>Rolland Abel</td>
<td>Toledo, Ohio 43603</td>
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</tr>
<tr>
<td>SKY BANK</td>
<td>519 Madison Avenue</td>
<td>419-249-4931</td>
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<td>Felix Melchor</td>
<td>Toledo, Ohio 43603</td>
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| Community First Bank & Trust | 327 S. Main Street       | 419-636-6917 |
| Dan Clark                    | Bryan, Ohio 43506        |              |
| MONROE BANK & TRUST          | 102 E. Front Street      | 734-242-3637 |
| Rick E. Kinsey               | Monroe, Michigan 48161   |              |

## ATTORNEYS

<table>
<thead>
<tr>
<th>Attorney</th>
<th>Address</th>
<th>Phone</th>
</tr>
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<tbody>
<tr>
<td>SHUMAKER, LOOP, &amp; KENDRICK</td>
<td>100 Jackson St.</td>
<td>419-241-9000</td>
</tr>
<tr>
<td>H. Buswell Roberts, Jr.</td>
<td>Toledo, Ohio 43624</td>
<td></td>
</tr>
<tr>
<td>BARRY SAVAGE</td>
<td>500 Madison Avenue</td>
<td>419-255-3557</td>
</tr>
<tr>
<td>Atty. At Law</td>
<td>Toledo, Ohio 43604</td>
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| McHUGH, DENUNE, & McCARTHY    | 5580 Monroe Street       | 419-882-4707 |
| Ralph DeNune III, Atty. At Law| Sylvania, Ohio 43560     |              |
| GALLAGHER STELZER & YOSICK   | 216 S. Lynn Street       | 419-636-3166 |
| Ralph Gallagher, Atty. At Law | Bryan, Ohio 43506        |              |

## GOVERNMENT AGENCIES

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<tr>
<th>Agency</th>
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<tr>
<td>SMALL BUSINESS ADMINISTRATION</td>
<td>111 Superior Ave, STE 630</td>
<td>216-522-4167</td>
</tr>
<tr>
<td>Toledo, Ohio 44114-2507</td>
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<tr>
<td>OFFICE OF U.S. TRUSTEES</td>
<td>113 St. Clair Ave. N.E., STE 200</td>
<td>216-522-7800</td>
</tr>
<tr>
<td>Cleveland, Ohio 44144</td>
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## U.S. BANKRUPTCY TRUSTEES

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<tr>
<th>Trustee</th>
<th>Address</th>
<th>Phone</th>
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<tbody>
<tr>
<td>LOUIS J. YOPPOLO</td>
<td>1200 Edison Plaza</td>
<td>419-243-6281</td>
</tr>
<tr>
<td>JOHN GRAHAM</td>
<td>300 Madison Avenue</td>
<td>419-479-3969</td>
</tr>
<tr>
<td>PATRICIA A. KOVACS</td>
<td>1200 Edison Plaza</td>
<td>419-243-6281</td>
</tr>
<tr>
<td>4853 Monroe Street Suite 260</td>
<td>Toledo, Ohio 43623</td>
<td></td>
</tr>
<tr>
<td>608 Madison Ave. Suite 1320</td>
<td>Toledo, Ohio 43604</td>
<td>419-241-8725</td>
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RESUME OF KEY PERSONNEL

WAYNE M. WILSON  CAI Auctioneer - Real Estate Broker - Owner

Secretary-Treasurer Mohre-Wilson & Co. - 1990
Co-Owner Mohre-Wilson & Co. - 1978
Associate Of Mohre-Wilson & Co. - 1970
Licensed Auctioneer - 1966
Licensed Auctioneer - Ohio, Indiana, Michigan
Licensed Real Estate Broker - Ohio, Indiana, Michigan
Member of:
   Auction Marketing Institute
   National Auctioneer's Association
   Ohio Auctioneer's Association
   Northwestern Ohio Board of Realtors
   National Association of Realtors
   Ohio Association of Realtors
Responsibilities:
   Booking Auctions
   List Real Estate
   Management of General Operations
   Supervision of Auction
   Marketing and Management

BRENT J. WILSON  CAI Auctioneer - Real Estate Associate

Sales Manager - Wilson Auction & Realty Co. Ltd.
Licensed Realtor - 1991
Auctioneer - Mohre-Wilson & Co. - 1986
Licensed Auctioneer - 1986
Bachelors Degree - Marketing Management; University of Toledo - 1993
Licensed Auctioneer - Ohio, Indiana, Michigan

Licensed Realtor - Ohio
Member of:
   National Auctioneer's Association
   Ohio Auctioneer's Association
   Northwestern Ohio Board of Realtors
   National Association of Realtors
   Ohio Association of Realtors
Responsibilities:
   Booking Auctions
   List Real Estate
   General Management & Marketing
   Auction Supervision & Coordination
   Information Systems Manager
   Major Account Services
   Liquidation Consulting Manager
FREDERIC E. NOTT  
Auctioneer  
Licensed Auctioneer - 1996  
Bachelor Science Engineering - University of Michigan  
Master Business Administration - University of Michigan  

Member of:  
National Auctioneer's Association  
Turn Around Management Association  
Michigan Auctioneer's Association  

* Thirty plus years in manufacturing industries.  
* Specialist in turning around distressed assets in early and late decline.  
* Turnaround Specialist/Consultant  

Responsibilities:  
Booking & Promoting Auctions  
Set up and Pre-Sale Preparation  
Auction Marketing & Management  
Set up and Direct Special Services  

DENVER N. GEITGEY  
CAI Auctioneer - Real Estate Associate  
Licensed Auctioneer - 1997 - Ohio, Indiana  
Real Estate Associate - 1998  
Licensed Realtor - Ohio  

Member of:  
National Auctioneer's Association  
Ohio Auctioneer's Association  
Northwestern Ohio Board of Realtors  
National Association of Realtors  
Ohio Association of Realtors  

Responsibilities:  
Booking & Promoting Auctions  
Auction Marketing & Management  
List Real Estate  
Direct Special Services  
Audio Equipment Specialist  

KEITH H. WHITMAN  
Auctioneer - Real Estate Associate  
Licensed Auctioneer - 1975  
Licensed Auctioneer - Ohio, Indiana, Michigan  
Licensed Realtor - 1972  
Licensed Realtor - Ohio  

Member of:  
National Auctioneer's Association  
Ohio Auctioneer's Association  
Indiana Auctioneer's Institute  
Northwestern Ohio Board of Realtors  
National Association of Realtors  
Ohio Association of Realtors  

* Agricultural Equipment Specialist  
John Deere University  

Responsibilities:  
Booking & Promoting Auctions  
Auction Marketing & Management  
Manage Auction Presale Preparation  
List & Sell Real Estate  
Coordinate Special Services  
Transportation - CDL
WILLIAM H. (Bill) RETCHER  
Auctioneer  
Licensed Auctioneer - 1980  
Licensed Auctioneer - Ohio, Indiana, Michigan  
Member of:  
Life Time Member of:  
National Auctioneers Association  
Ohio Auctioneers Association  
Responsibilities:  
Booking & Promoting Auctions  
Auction Marketing & Management  
Set-Up & Pre-Sale Preparation  
Coordinate Special Services  
Transportation - CDL

SHAD RIDENOUR  
CAI Auctioneer - Real Estate Associate  
Licensed Auctioneer - 1997  
Licensed Auctioneer - Ohio  
Real Estate Associate - 1995  
Licensed Realtor - Ohio  
Member of  
National Auctioneers Association  
Ohio Auctioneers Association  
Auction Marketing Institute  
Northwest Board of Realtors  
National Realtors Association  
Responsibilities:  
Booking & Promoting Auctions  
Auction Marketing & Management  
List Real Estate  
Estate Specialist  
Probate Appraisals  
CDL License

RICHARD REED  
Apprentice Auctioneer  
Licensed Auctioneer - 2004 - Indiana  
Licensed Apprentice Auctioneer - 2004 - Ohio  
Member of  
Bryan City Council  
Bryan Area Foundation  
Bryan Civil Service Commission  
Bryan Rotary Club  
Counselor, Service Core of Retired Executives  
Responsibilities:  
Booking & Promoting Auctions  
Auction Marketing & Management  
Set Up & Pre-Sale Preparation  
Coordinate Special Services  
Develop & Maintain Financial Institution Relations
SERVICES OFFERED

COMPLETE AUCTION SERVICE OF;
  REAL ESTATE - Unique Multi-Parcel Marketing System
    Residential
    Agricultural
    Commercial
    Industrial
    Manufacturing

CHATTELS:
  Antiques
  Household Items
  Collectibles, Etc.

EQUIPMENT - All Types
  Heavy Machinery
  Industrial
  Agricultural
  Commercial
  Vehicles

INVENTORY - Complete Close-outs or Reductions of Any Type

REAL ESTATE BROKERAGE SERVICE
  Residential
  Agricultural
  Commercial
  Industrial

INTELLECTUAL ASSETS
  Patents & Trade Marks
  Product Lines

LIQUIDATIONS
  All types of assets through accelerated close-out or going out of business sales.

ADDITIONAL SERVICES
  Complete Auction set up and organization.
  Repossessing assets, moving and securing.
  Refurbishing of assets to produce higher sale dollar and better market acceptance;
    Minor Repairs
    Improvement of Equipment
    Improvement of Real Estate
  Property management and supervision prior to and through liquidation.
  Appraisal service for liquidation values.
  Marketing Consultation Services.
  Interim and Crisis Management situations.

BENEFITS
  Over 65 Years of Professional Auction Experience
  Instant Auction Results During and After the Sale
  Over 35 Thousand Name Database of Attendees
  The Latest in Technology and Computerization
  The Latest in Auction Equipment
  Unique Multi-Parcel Marketing System
  Marketing Consulting Services
  Property Management Services Through Liquidation
  Complete Setup Services
  Refurbishing Services
  Transportation and Storage Services
  Full Internet Marketing Availability